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March 8, 2000

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EXECUTIVE SECRETARY

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VIA OVERNIGHT DELIVERY

K. David Waddell, Executive Secretary
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37219

Re: In the Matter of the Application of CenturyTel Solutions, LLC, for a Certificate of Public Convenience and Necessity to Provide Facilities-Based and Resold Local Exchange and Exchange Access Telecommunications Services Throughout the State of Tennessee (Docket No. 00-0075)

Dear Mr. Waddell:

Pursuant to the Commission's request, please find enclosed for filing on behalf of CenturyTel Solutions, LLC an additional twelve (12) copies of a response to a data request filed in the above-captioned proceeding on March 2, 2000.

Should any questions arise concerning this filing, please do not hesitate to contact the undersigned at 202/424-7500.

Respectfully submitted,

Phyllis A. Whitten
Elizabeth Dickerson

Counsel for CenturyTel Solutions, LLC

Enclosures

cc: Susan Smith
W. Ray Rutngamlug
Vickie Byrd

POSTED
2-13-00

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VIA OVERNIGHT DELIVERY

K. David Waddell, Executive Secretary
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37219

Re: In the Matter of the Application of CenturyTel Solutions, LLC, for a Certificate of Public Convenience and Necessity to Provide Facilities-Based and Resold Local Exchange and Exchange Access Telecommunications Services Throughout the State of Tennessee (Docket No. 00-00075)

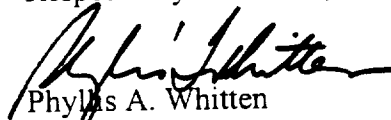
Dear Mr. Waddell:

Pursuant to the Tennessee Regulatory Authority's ("TRA's") Information Request submitted February 18, 2000, please find enclosed on behalf of CenturyTel Solutions, LLC ("CTS") supplemental data to be filed in the above-captioned matter.

Specifically, the TRA has asked for additional information regarding CTS's managerial qualifications, technical qualifications, financial qualifications, Small and Minority-Owned Telecommunications Business Participation Plan, Toll Dialing Parity Plan, and miscellaneous issues. The answers to these information requests are attached hereto as Exhibits A through F, respectively.

Should any questions arise concerning this filing, please do not hesitate to contact the undersigned at 202/424-7500.

Respectfully submitted,



Phyllis A. Whitten
Elizabeth Dickerson

Counsel for CenturyTel Solutions, LLC

Enclosures

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CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT A	Managerial Requirements
EXHIBIT B	Technical Requirements
EXHIBIT C	Financial Requirements
EXHIBIT D	Small and Minority-Owned Telecommunications Business Participation Plan
EXHIBIT E	Toll Dialing Parity Plan for Applicants Providing Voice Grade Service
EXHIBIT F	Miscellaneous

**CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST**

EXHIBIT A -- MANAGERIAL REQUIREMENTS

- 1) Degrees held-such as B.S. or Masters in accounting, engineering, management, etc.
- 2) Any professional licenses-such as Attorney, CPA, PE-Professional engineer, etc.
- 3) Experience in management, telecom industry experience, etc.

In response to the above questions, biographies of key management personnel are attached hereto.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT A

David D. Cole
Senior Vice President, Operations Support

Joined CenturyTel - 1982

Positions held at CenturyTel

- Director of Regulatory Affairs 1982
- Director of Corporate Planning 1987
- Vice President and Controller 1989
- Vice President - Finance and Administration, Wireless Group 1990
- President, Wirless Group 1996
- Senior Vice President, Operations Support 1999

Education

- bachelor's degree/accounting
- master's degree/business administration
- Northeast Louisiana University/Monroe, Louisiana

Current memberships

- Board of Directors/Cellular Telecommunications Industry Association (CTIA)
- Louisiana Society of Certified Public Accountants

David Cole is responsible for the operation and management of CenturyTel's operational finance, billing and revenue assurance, government relations, revenues and customer service areas. During his tenure at CenturyTel, his responsibilities have included overseeing the entire wireless operations including Finance, Marketing, Regional operations, Engineering and partnership relations, customer billing process, negotiating intercarrier roamer agreements and fraud amendments, directing all human resources activities, administering customer application developments for marketing and customer service efforts, directing and coordinating acquisitions, directing all financial and accounting activities for CenturyTel's wireless operations, and developing and maintaining budgeting and planning systems and strategies, and directing CenturyTel's Regulatory Affairs.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

R. Stewart Ewing, Jr.
Executive Vice President and Chief Financial Officer
Joined CenturyTel - 1983

Positions held at CenturyTel

- Vice President of Finance 1983
- Vice President and Controller 1984
- Senior Vice President and Chief Financial Officer 1989
- Executive Vice President and Chief Financial Officer 1999

Education

- bachelor's degree/business
- Northwestern State University/Natchitoches, Louisiana

Current memberships

- Louisiana Society of Certified Public Accountants (CPAs)
- American Institute of CPAs
- National Association of Accountants
- American Management Association
- Board of Directors/Northeast Louisiana Children's Museum
- Board of Directors/Progressive Bank
- Senior Warden/St. Alban's Episcopal Church

Past memberships

- Board of Directors/National Rural Telephone Association
- Tax Committee/United States Telephone Association (USTA)
- Board of Directors and Treasurer/Grace Episcopal School/Monroe, Louisiana
- Treasurer/St. Frederick's High School Athletic Association/Monroe, Louisiana

Stewart Ewing has played a key role in CenturyTel's acquisition strategy by negotiating all stages of purchase agreements from legal and regulatory to folding new companies into CenturyTel's corporate structure and philosophy. His responsibilities include managing CenturyTel's accounting, treasury, financial planning and analysis, corporate development and investor relations functions.

Ewing's extensive experience includes management of CenturyTel's regulatory, information systems and corporate planning areas as well as finance for its Wireless Group. He has been a main contributor to CenturyTel's consistent earnings growth over the past several years.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

Mike Maslowski
Senior Vice President and Chief Information Officer
Joined CenturyTel - 1999

Education

- Graduate certificate/marketing
- Trenton State University/Trenton, New Jersey
- Also attended University of Illinois and Illinois Institute of Technology

Current memberships

- Knights of Columbus

Mike Maslowski is CenturyTel's first Senior Vice President and Chief Information Officer. He is responsible for all of the Company's information systems activities. He has 30 years of experience working in the telecommunications business with Illinois Bell, AT&T and Lucent Technologies.

Maslowski believes a sharp focus on customer needs, the Company's ability to package its products and services, and an infrastructure which enhances ease of acquisition are three critical success factors for information systems at CenturyTel. His major goal for the next three years is to provide the systems capability to provide better service to CenturyTel customers.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

Harvey P. Perry
Executive Vice President and Chief Administrative Officer
Joined CenturyTel - 1984

Positions held at CenturyTel

- General Counsel 1984
- Secretary and General Counsel 1985
- Senior Vice President, Secretary and General Counsel 1986
- Board of Directors 1990
- Executive Vice President and Chief Administrative Officer 1999

Education

- bachelor's degree/economics
- juris doctorate
- Louisiana State University/Baton Rouge, Louisiana

Current memberships

- Fourth Judicial District
- Louisiana State Bar Association
- American Bar Association
- American Society of Corporate Secretaries
- Vice Chairman of the Board, Salvation Army
- Board of Directors, North Monroe Hospital

Over the past ten years, Harvey Perry has been involved in the development of CenturyTel's new businesses including cellular, competitive access and those businesses currently included in CenturyTel's business development area.

Perry has played an instrumental role in CenturyTel's growth, acquisition strategy and business development. He is also responsible for the human resources and administrative services functions within CenturyTel as well as the operation of CenturyTel Air.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

Glen F. Post, III

President, Chief Executive Officer and Vice Chairman of the Board

Joined CenturyTel - 1976

Positions held at CenturyTel

- Vice President 1982
- Senior Vice President and Treasurer 1984
- Board of Directors 1985
- Executive Vice President and Chief Operating Officer 1988
- President and Chief Operating Officer 1990
- President, Chief Executive Officer and Vice Chairman of the Board 1992

Education

- bachelor's degree/accounting
- master's degree/business administration Louisiana Tech University/Ruston, Louisiana

Current memberships

- Board of Directors - North Louisiana/Regions Bank/Monroe, Louisiana
- Board of Trustees/Louisiana Independent College Fund
- Board of Directors/Yelcot Telephone Company
- Louisiana Tech University College of Administration and Business Executive Cabinet

Past memberships

- Board of Directors/Cellular Telephone Industry Association (CTIA)
- Board of Directors/Monroe Chamber of Commerce
- Board of Directors/Louisiana Tech University Foundation
- Vice Chairman of the Board/Brooks Fiber Properties, Inc.

Awards and honors

- Louisiana Tech University Distinguished Alumni,
College of Administration and Business 1991
- Louisiana Tech University Tower Medallion Award 1997

Under Glen Post's leadership, CenturyTel has achieved significant growth in all of its operations. In December 1997, the Company acquired Pacific Telecom, Inc. (PTI). The \$2.2 Billion acquisition more than doubled the size of CenturyTel's telephone operations and significantly expanded its wireless ownership. CenturyTel is now the 7th largest local exchange telephone company, based on access lines, and the 9th largest cellular company, based on population equivalents owned, in the United States.

Post has led CenturyTel's efforts in acquiring numerous communications companies as well as developing new businesses that enhance the Company's core operations. His emphasis on providing superior customer service and implementation of proven business strategies has advanced CenturyTel's vision to be the leading provider of integrated communications services to rural areas and smaller cities in America.

CenturyTel achieved record earnings for the 16th consecutive year in 1999 with revenues reaching nearly \$1.7 Billion. In early 1999, CenturyTel announced a three-for-two stock split and was added to the S & P 500 Index.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

Clarke M. Williams
Founder and Chairman of the Board
Joined CenturyTel - 1946

Education

- bachelor's degree/business administration
- Northeast Junior College/Monroe, Louisiana
- Honorary Doctor of Law degree/Northeast Louisiana University

Current memberships

- Board of Directors/Regions Bank/Monroe, Louisiana
- Chairman of the Board/Bank of Oak Ridge/Oak Ridge, Louisiana
- Honorary member/Beta Alpha Psi
- Deacon/Oak Ridge Baptist Church

Past memberships

- Mayor of Oak Ridge, Louisiana
- Board of Trustees/Columbia North Monroe Hospital
- Board of Trustees/Louisiana College/Pineville, Louisiana

Awards and honors

- Distinguished Entrepreneur Award/Monroe Chamber of Commerce
- Silver Beaver Award/Boy Scouts of America
- David C. Silverstein Memorial Civic Award
- Arthritis Foundation Humanitarian Award
- Louisiana College Trustee's Distinguished Service Award
- Medal of Honor/National Society of the Daughters of the American Revolution
- Community Service Award/National Society of the Daughters of the American Revolution

Clarke McRae Williams grew up in the family telephone business in Oak Ridge, Louisiana. After returning from World War II in 1946, he was given ownership of the family owned Oak Ridge Telephone Company. In 1950, he bought the Marion, Louisiana exchange and began building and shaping what is known today as CenturyTel.

Today, CenturyTel provides integrated communications services including local exchange, wireless, long distance, Internet access, and security monitoring services to more than two million customers in 20 states. The company, headquartered in Monroe, Louisiana, is publicly traded on the New York Stock Exchange under the symbol CTL. CenturyTel is the 7th largest local exchange telephone company, based on access lines, and the 9th largest cellular company, based on population equivalents owned, in the United States. Williams' vision and philosophy continues to lead CenturyTel into the future.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT B -- TECHNICAL REQUIREMENTS

- 1) Provide data regarding the key technical staff as the Managerial Requirements.**

Please see Exhibit A.

- 2) Provide Information concerning the network it proposes to provision in Tennessee such as:**

- a) Geographic area proposed-i.e. Nashville, Memphis, Knoxville, entire state, etc.**

Although CTS seeks statewide authority, it initially intends to provide service in the areas adjacent to the operating areas of its affiliate, CenturyTel Services, including, but not limited to, locales such as Jackson, Memphis, and Knoxville. A copy of a map depicting CenturyTel Services' service areas in the State of Tennessee will be provided as Exhibit B(2)(a) when it is available.

- b) Location of switches-i.e., cities.**

As CTS initially intends to provide resold service, it has not yet determined the location of its switches.

- c) How its network will be deployed.**

As CTS initially intends to provide resold service, it has not yet determined how its network will be deployed.

- d) Type of equipment proposed-i.e. DMS-100 or 5ESS, etc. Fiber rings, etc.**

As CTS initially intends to provide resold service, it has not yet selected the type of equipment it will install.

- 3) State whether a telecom engineering firm is on retainer, if there are not any electrical engineers on staff.**

CTS will not employ a telecom engineering firm since it has access to the engineering staff of CenturyTel Services, which currently designs both telephone and wireless networks in twenty-one (21) states, including Tennessee. CenturyTel Services has been providing service in Tennessee since 1978, as shown below in the list of CTS affiliates operating within the State:

CenturyTel of Adamsville, Inc. (owned and operated since 1/2/81)

CenturyTel of Claiborne, Inc. (owned and operated since 10/20/78)

CenturyTel of Ootewah-Collegedale, Inc. (owned and operated since 1/7/92)

- 4) State whether Tennessee customers will be required to purchase CPE which could not be used with ILEC systems, should the customer decide to go back to the ILEC, for whatever reason.**

Tennessee customers will not be required to purchase CPE which could not be used with ILEC systems, should the customer decide to go back to the ILEC, for whatever reason.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT C - FINANCIAL REQUIREMENTS

- 1) **State the cost of proposed network, switches, or unbundled network elements (UNEs), etc.**

Because CTS initially intends to provide resold services, it has not yet determined the cost of its proposed network. With respect to UNEs, CTS cannot finalize its cost estimates until it has completed its interconnection negotiations with the underlying carrier(s).

- 2) **File the most current audited financial statements including an income statement, balance sheet, and statement of cash flows for the most recent fiscal or calendar year.**

CTS does not maintain discrete financial statements. Please refer to the Annual Report and the SEC 10K Report of its parent company, CTI, attached to its original application as Exhibit B.

- 3) **Provide three year projected financial statements, including income statements, balance sheet, and statement of cash flows for the next years with a three year capital budget outlining what specific equipment will be deployed, and its cost.**

For reasons stated above, this information is not available at this time for CTS.

- 4) **Provide details of the funding for its proposed network, equipment purchases, or payment for UNEs such as:**

- a) **Internally generated funds (cash, marketable securities).**
- b) **Letters of credit.**
- c) **Loan commitments.**
- d) **Vendor Credit.**

CTS will internally generate funds to finance its operations in Tennessee.

- 5) **Indicate whether the financial statements reflect any amounts related to reciprocal compensation for terminating ISP traffic. If yes, quantify.**

As noted previously, CTS is not submitting financial statements.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT D -- SMALL AND MINORITY-OWNED TELECOMMUNICATIONS
BUSINESS PARTICIPATION PLAN

The Plan should state the administrator's name, title, address, and duties.

CTS previously filed its Small and Minority-Owned Telecommunications Business Participation Plan as Exhibit A of its original Application.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT E – TOLL DIALING PARITY PLAN FOR APPLICANTS PROVIDING
VOICE GRADE SERVICE

If the Applicant plans to provide voice grade service, they must provide file an appropriate toll dialing parity plan for TRA consideration at least 60 days prior to offering voice grade service. If the applicant offers Voice Grade Service. Then a Toll Dialing Parity Plan shall be filed with the application.

The Toll Dialing Parity Plan of CTS is attached as Exhibit E.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT E

Tennessee
IntraLATA Toll Dialing Parity Plan

The following *IntraLATA Toll Dialing Parity Plan* has been developed consistent with provisions of the Federal Communications Commission's ("FCC") Order, FCC 99-54, adopted March 19, 1999 which is based on the United States Supreme Court overturning, in part, the rulings of the United States Court of Appeals for the Eighth Circuit which tried to set aside dialing parity rules pertaining to intraLATA telecommunications traffic. This plan is being submitted to the Tennessee Regulatory Authority ("Authority") for its information and approval. Implementation of IntraLATA toll dialing parity is dependent upon Authority approval.

The filing of this plan does not preclude CenturyTel Solutions, LLC ("CTS") from exercising any of its rights to Suspension or Modification under § 251(f)(2) of the Telecommunications Act of 1996.

I. IntraLATA Presubscription Methodology

The *Full 2-PIC* (Presubscribed Interexchange Carrier) option shall be the methodology used to provide customers with a full range of choices in selecting their intraLATA 1+/0+ toll provider. Under this option, the customer may select a toll/interexchange carrier for its intrastate intraLATA calling and a separate toll/interexchange carrier for its intraLATA calls.

II. Calls Subject to IntraLATA Toll Dialing Parity

Intrastate intraLATA 1+ and 0+ toll calls originating in an exchange shall be subject to the intraLATA toll dialing parity provisions.

III. Customers Eligible For IntraLATA Toll Dialing Parity

All end user customers subscribing to a LEC's local exchange service offerings shall be eligible for intraLATA dialing parity.

IV. IntraLATA Toll Carrier At Outset

Until a customer affirmatively chooses another intrastate intraLATA toll/interexchange carrier, intraLATA toll calls which are not prefaced with 101XXXX shall be carried by CTS's designated toll/interexchange carrier(s), which will be BellSouth. There will be no balloting of customers.

V. Implementation Schedule

CTS will implement toll dialing parity upon commencement of offering service, subject to Authority approval of this IntraLATA Toll Dialing Parity Plan, and, for its resold services, subject to the provision of intraLATA 1+ equal access by the underlying carrier.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

Tennessee
IntraLATA Toll Dialing Parity Plan

V. Implementation Schedule (Continued)

New customers will be able to select an intraLATA toll/interexchange carrier using the same procedure currently followed to select an interLATA interexchange carrier. New customers that do not choose a carrier will be required to use dial around by dialing 101XXXX. Customers can call the customer service center for a listing of available intraLATA toll/ interexchange carriers. The Customer Service Representative ("CSR") will provide the listing in random order (competitively neutral) to the customer. Each time the customer account is assessed, the listing will be reshuffled in a new random order.

VI. Access to Operator Services and Directory Assistance

Access to Operator Services and Directory Assistance will continue to be available through the customer's local exchange carrier or interLATA carrier. No industry standard has been established for access to Operator Services and Directory Assistance unique to the intraLATA carrier. For Operator Services, customers dial "0" to reach their local exchange operator and "00" to reach their interLATA operator. For Directory Assistance, customers dial "1-411" in CTS's territory to access the local exchange Directory Assistance and customers dial "1-NPA-555-1212" to access their interLATA carrier's Directory Assistance.

The local and interLATA Operator Services and Directory Assistance may be branded by the local and interLATA carriers, as appropriate, based on the dialing pattern of the end user. Since no unique intraLATA dialing pattern currently exists in the industry, CTS is not capable of identifying intraLATA calls to CTS's local or the IXC's interLATA operators or directory assistance representatives. As such, this procedure is considered in compliance with FCC Order No. 96-333, Rule 51-217(d).

VII. Cost Recovery

Dialing parity costs include costs related to customer notification, programming changes, testing, training, incremental presubscription costs, and the initial incremental expenditures for hardware and software related directly to the provision of dialing parity, which would not be required to upgrade the switching capabilities of the office involved absent the provision of dialing parity. Additionally, related administrative costs will be included.

The Company will file a discreet "Dialing Parity Cost Recovery" (DPCR) tariff rate element with the Authority which reflects the estimated costs as outlined above, a proposed cost recovery period of one year (consistent with FFCC DA-1541, adopted September 28, 1988, and applicable to all NECA pool members), and estimated demand units based upon the total calendar year originating Intrastate access minutes. The DPCR rate element shall be assessed upon all intrastate toll/interexchange carriers. Estimated Tennessee

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

IntraLATA Toll Dialing Parity Plan

VII. Cost Recovery (Continued)

cost and demand data in support of the rate element is being submitted to the Authority at the time of the filing. A true-up of cost recovery is contemplated at the end of the one-year period, and any recovery deficiency or overage will be adjusted in a bill to toll providers in proportion to their relative share of cost recovery for the period.

VIII. Charges for Selection/Assignment of Carrier & Unauthorized PIC Changes

CTS shall not impose any charge on the customer for the customer's initial selection of a carrier other than the designated toll/interexchange carrier, to carry the customer's intraLATA toll calls.

Charges imposed upon a customer for changing the customer's presubscribed carrier for its intraLATA toll calls, and charges applicable to toll providers related to Unauthorized PIC Changes, are to be those set forth in the Intrastate Access Service tariff on file with the Authority, and in effect at the time. (The intraLATA PIC Change charge will be \$5.00, and an Unauthorized PIC Change charge of \$35.65 will apply to both residence and business lines, as provided for in NECA Tariff FCC No. 5.) If a customer makes both an interLATA and an intraLATA PIC change, it will be assessed a total charge of \$10.00. It should be understood that the Unauthorized PIC Change charge is intended as an assessment to toll providers, not to subscribers.

IX. Anti-Slamming

IntraLATA toll dialing parity shall be subject to the same anti-slamming and dispute resolution procedures that the FCC has set forth for interLATA presubscription. IntraLATA toll dialing parity shall also be subject to the provisions of Section 258 of the Federal Communications Act of 1934, as provided for by the Telecommunications Act of 1996, and any regulations adopted by the FCC or the Authority addressing unauthorized changes in subscriber carrier selections.

X. Compliance

CTS will comply with all IntraLATA toll dialing parity rules and provisions of the FCC and the Authority.

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

EXHIBIT F – MISCELLANEOUS

- 1) Please submit pre-filed testimony for CLEC applications. The testimony should describe the services to be provided, the applicant's technical, managerial, and financial abilities to provide the services and affirm that all information submitted is true and correct.**

The pre-filed testimony of Susan Smith is attached hereto as Exhibit F(1).

- 2) Applicant shall file the status of applications in all other states.**

CTS is authorized to provide facilities-based and resold local exchange and exchange access service in Arkansas, Louisiana, Mississippi, and Washington. It has applications pending in Michigan, Oregon, and Wisconsin.

- 3) Has the applicant been involved in any pertinent mergers, acquisitions, etc.? Provide a chart showing the applicant's corporate structure.**

CTS is a wholly-owned first-tier subsidiary of CenturyTel Inc. ("CTI"), and it has not been involved in any mergers or acquisitions. A list of the subsidiaries of CTI is attached hereto as Exhibit F(2).

- 4) Please provide information regarding the Company's complaint history in the states it operates.**

CTS has received no complaints in the states in which it operates.

**CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST**

EXHIBIT F(1) – PRE-FILED TESTIMONY OF SUSAN SMITH

**CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST**

**BEFORE THE
TENNESSEE REGULATORY AUTHORITY**

In the Matter of the Application of)

CenturyTel Solutions, LLC)

Docket No. 00-00075

For a Certificate of Public Convenience and)
Necessity to Provide Facilities-Based and)
Resold Local Exchange and Exchange Access)
Telecommunications Services Throughout the)
State of Tennessee)

**TESTIMONY OF SUSAN W. SMITH, DIRECTOR, EXTERNAL AFFAIRS,
CENTURYTEL WIRELESS, INC.**

**ON BEHALF OF
CenturyTel Solutions, LLC**

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 **A.** My name is Susan W. Smith. My business address is 3505 Summerhill Road, #4,
3 Texarkana, Texas 75503.

4 **Q. BY WHOM ARE YOU EMPLOYED?**

5 **A.** I am employed by CenturyTel Service Group, Inc., a subsidiary of CTI ("CTI," f/k/a
6 Century Telephone Enterprises, Inc.). CenturyTel Service Group, Inc. provides many
7 management and accounting functions for subsidiaries of CTI, including CenturyTel
8 Solutions, LLC ("CTS").

9 **Q. WHAT ARE YOUR RESPONSIBILITIES AT CENTURYTEL SERVICE**
10 **GROUP?**

11 **A.** As Director of External Affairs, I am responsible for regulatory and legislative affairs for
12 CenturyTel's wireless operations in Texas, Louisiana, Arkansas, Mississippi, Michigan,
13 Alaska, Minnesota, and Wisconsin. My responsibilities include, but are not limited to,
14 interconnection matters. I am also overseeing the efforts of CTS to obtain certification as
15 a competitive local exchange carrier in the following states, in addition to Tennessee:
16 Arizona, Colorado, Idaho, Indiana, Michigan, Minnesota, Montana, New Mexico, Ohio,
17 Oregon, Tennessee, Texas, Wisconsin, and Wyoming. CTS has obtained such
18 authorizations in Arkansas, Louisiana, Mississippi, and Washington.

19 **Q. HAVE YOU EVER TESTIFIED BEFORE ANY REGULATORY AGENCY?**

20 **A.** Yes. I have testified on various issues concerning wireless and land line
21 telecommunications service, such as wireless interconnection, reverse billing, number
22 portability, general licensing matters, including certificates of public convenience and
23 necessity, competitive issues, and universal service. I have testified before the state
24 regulatory commissions of Michigan, Mississippi, Louisiana, New Mexico, Arizona,
25 Arkansas, and Texas.

26 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

27 **A.** The purpose of my testimony is to describe the local exchange services that CTS
28 proposes to offer in Tennessee and to review issues related to CTS's request for a
29 certificate to provide such services. My testimony specifically relates to CTS's
30 managerial, financial, and technical competence to provide the local exchange

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

telecommunications services for which authority is requested, and its compliance with the rules and policies of this Authority.

Q. PLEASE DESCRIBE THE OPERATIONS OF CTS.

A. CTS is a limited liability corporation organized under the laws of Louisiana. CTS is authorized, either directly or through affiliates, to provide telecommunications services, by virtue of certification, registration or tariff requirements, or on an deregulated basis, in twenty-one (21) states. Neither CTS nor any of its affiliates has been denied authority in any jurisdiction. Initially, CTS intends to provide facilities-based and resold local exchange telecommunications services to subscribers throughout areas of the State of Tennessee served by BellSouth Telecommunications, Inc. ("BellSouth"), although it is seeking statewide authority so it may expand its operations as market conditions warrant. CTS's proposed local exchange services will allow its customers to originate and terminate local calls to other customers served by CTS as well as customers served by all other Tennessee-certificated local exchange carriers ("LECs"). CTS plans to provide all forms of local exchange telecommunications services. These services may include, but will not be limited to, the following: (1) Basic Exchange Services (Local Exchange Flat Rate, Measured Rate Service, operator access, etc.); (2) Custom and Class Features (call waiting, caller ID, call forwarding, etc.); (3) Adjunct Provided Features (voice messaging, etc.); (4) Ancillary Services (911, directory listing, directory assistance, etc.); and (5) Carrier Access Services providing trunk-side access to the CTS switched network to allow other carriers to originate and terminate calls to CTS end user access lines.

Q. PLEASE OUTLINE CTS'S MANAGERIAL AND TECHNICAL QUALIFICATIONS.

A. CTS is managerially and technically qualified to provide the services outlined in its Application. As a wholly-owned subsidiary of CTI, it shares the same management team and has access to the same technical resources as CTI. Thus, Applicant's managerial and technical ability to provide local exchange service in Tennessee is evidenced by CTI's provision of a wide range of telecommunications services throughout the United States. Attached as Exhibit C to CTS's Application, and incorporated herein by reference, is a list of the FCC-regulated subsidiaries in which CTI holds a ten percent (10%) or greater

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
INFORMATION REQUEST

1 interest. As indicated therein, CTI's officers – and, thus, CTS's officers – have
2 extensive experience in the telecommunications industry.

3 **Q. IN YOUR OPINION, DOES CTS HAVE ADEQUATE ACCESS TO THE**
4 **CAPITAL NECESSARY TO PROVIDE THE PROPOSED LOCAL EXCHANGE**
5 **SERVICES IN TENNESEE?**

6 **A.** Yes, it does. CTS will rely on the financial resources of its parent company, CTI, to
7 provide initial capital investment and funding for its Tennessee operations. Attached to
8 CTS's Application as Exhibit B is a copy of the most recent stockholders' annual report
9 and the SEC Form 10K of CTI, which demonstrate that CTS has access to ample funds.
10 With access to these substantial financial resources, CTS is financially qualified to
11 provide facilities-based and resold local exchange and exchange access
12 telecommunications services.

13 **Q. DO CTS'S APPLICATION AND PROPOSED TARIFF CONTAIN AN**
14 **ACCURATE DESCRIPTION OF THE TYPES OF SERVICES THAT CTS WILL**
15 **OFFER IN TENNESSEE?**

16 **A.** Yes. CTS's Application and its proposed local exchange tariff (attached to CTS's
17 Application as Exhibit F) accurately describe the types of services that CTS will initially
18 offer in Tennessee. CTS plans to provide facilities-based and resold local exchange and
19 exchange access services. These services include, *inter alia*, local exchange access
20 services to single-line and multi-line business and residential customers, and local
21 exchange usage services. Subject to negotiations with incumbent local exchange carriers
22 ("ILECs"), and consistent with this Authority's rules, CTS may offer additional services
23 as demand exists. Because many specific aspects of the provision of local exchange
24 services will be dependent upon negotiations with the ILECs, the tariff attached to the
25 Application is illustrative in nature. Upon certification and completion of negotiations
26 with the ILECs, and prior to offering service, CTS will file complete tariffs listing all of
27 the rates, terms, and conditions of service, as required by the Authority. CTS will
28 initially offer only resold telecommunications services. Once it begins to offer facilities-
29 based services, it intends to offer exchange access services as well. At that time, CTS
30 will provide the Authority with its switched and dedicated access tariffs.

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1 **Q. WHAT GEOGRAPHIC AREAS WILL CTS SERVE?**

2 **A.** CTS seeks authority to provide facilities-based and local exchange telecommunications
3 services throughout Tennessee.

4 **Q. HOW WILL CTS ESTABLISH ITS LOCAL CALLING AREAS?**

5 **A.** Initially, CTS's local calling areas will be the same as the local calling areas of BellSouth
6 in the exchanges in which it provides service.

7 **Q. WILL CTS'S TARIFFS CONTAIN ALL OF ITS RATES AND CHARGES AS**
8 **REQUIRED FOR INTRASTATE TELEPHONE SERVICES?**

9 **A.** Yes. All rate elements will be set forth in a readily ascertainable format. CTS's local
10 exchange, switched access, and special access tariffs will list specific rate levels for each
11 service and service element and will otherwise comply with all of this Authority's Rules.

12 **Q. PLEASE EXPLAIN HOW CTS WILL PROVIDE 911 AND OTHER**
13 **EMERGENCY SERVICES.**

14 **A.** CTS intends to provide full support for emergency services in keeping with its
15 obligations as a competitive LEC. CTS will comply with all requirements for these
16 services set forth by the Authority. CTS will negotiate E911/911 interconnection
17 arrangements with BellSouth that will allow it to complete 911 calls for all its customers.
18 CTS will coordinate with the agency operating the Public Service Answering Point
19 ("PSAP") in each locality that it serves, in order to assure that 911 calls are routed and
20 delivered in the manner desired by the PSAP. In those localities where E911 service has
21 been implemented, CTS also will make arrangements for the proper delivery of
22 Automatic Number Identification and Automatic Location Identification information to
23 the PSAP. CTS will also provide emergency operator services where callers may operate
24 by dialing zero (0), at no charge.

25 **Q. IF AUTHORIZED TO PROVIDE LOCAL EXCHANGE SERVICES, WILL CTS**
26 **ABIDE BY THE RULES, REGULATIONS, POLICIES AND ORDERS OF THIS**
27 **AUTHORITY, AND THE LAWS OF THE STATE OF TENNESSEE, IN ITS**
28 **PROVISION OF LOCAL EXCHANGE TELECOMMUNICATIONS SERVICE?**

29 **A.** Yes it will. To the extent required by Tennessee law and the Authority's regulations,
30 CTS will provide: (1) consumer access to and support for the Tennessee Relay Center in
31 the same manner as the incumbent local exchange carriers; (2) free blocking for 900 and

CENTURYTEL SOLUTIONS, LLC (Docket No. 00-00075)
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1 976 type services; (3) Lifeline and Link-Up services to qualifying customers;
2 (4) educational discounts; and (5) support for universal service. Applicant attached as
3 Exhibit A to its Application a copy of its Small and Minority-Owned
4 Telecommunications Business Plan.

5 **Q. PLEASE DESCRIBE THE PUBLIC INTEREST BENEFITS ASSOCIATED WITH**
6 **CTS'S PROPOSED OFFERING OF LOCAL SERVICES IN TENNESSEE.**

7 **A.** The grant of CTS's Application will further the public interest by expanding the
8 availability of alternative sources of local services in the State of Tennessee. CTS's
9 operations will provide Tennessee customers with new options for their local service
10 needs. CTS will offer high quality service – initially, by reselling the services of the
11 ILECs and, eventually, through its own network facilities. CTS will provide its
12 customers with innovative and responsive customer care and service. Moreover, the
13 presence of CTS in the market will increase the incentives for the ILECs to reduce their
14 prices, offer more innovative services, and improve their quality of service, thereby
15 benefiting all consumers in Tennessee.

16 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

17 **A.** Yes, it does.

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VERIFICATION

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State of Louisiana)
) **ss:**
County of _____)

I, Susan W. Smith, being duly sworn, declare that I am Director, External Affairs of CenturyTel Wireless, Inc. I have caused to be prepared written testimony in connection with CTS's Application for a Certificate to Provide Facilities-Based and Resold Local Exchange and Exchange Access Telecommunications Services. My testimony is true and correct to the best of my knowledge and belief.

Name: Susan W. Smith
Title: Director, External Affairs

CenturyTel Wireless, Inc.

Subscribed and Sworn to before me this ____ day of March, 2000.

Notary Public

My commission expires: _____

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EXHIBIT F(2) -- CENTURYTEL, INC. LIST OF SUBSIDIARIES¹
(each 100% owned unless noted otherwise)
(Updated through January 6, 2000)

<u>Subsidiary</u>	<u>State or Jurisdiction of Incorporation</u>
Actel Corporation	Louisiana
Bloomington Telephone Company, Inc. (20%)	Michigan
Century Cellunet of Mississippi RSA #6, Inc.	Mississippi
Century Interactive Fax, Inc.	Louisiana
Pivotal Communications, LLC (19.5%)	Georgia
Century Telephone of West Virginia, Inc.	West Virginia
CenturyTel of Adamsville, Inc.	Tennessee
CenturyTel of Arkansas, Inc.	Arkansas
CenturyTel of Central Indiana, Inc.	Indiana
CenturyTel of Central Louisiana, LLC	Louisiana
CenturyTel of Central Wisconsin, LLC	Delaware
CenturyTel of Chatham, LLC	Louisiana
CenturyTel of Chester, Inc.	Iowa
CenturyTel of Claiborne, Inc.	Tennessee
CenturyTel of East Louisiana, LLC	Louisiana
CenturyTel of Evangeline, LLC	Louisiana
CenturyTel Holdings, Inc.	Louisiana
CenturyTel Arkansas Holdings, Inc.	Arkansas
CenturyTel of Central Arkansas, LLC	Louisiana
CenturyTel of Northwest Arkansas, LLC	Louisiana
Century Business Communications, LLC	Louisiana
Century Color Graphics, LLC (65%)	Louisiana
CenturyTel of Greater Wisconsin, Inc.	Wisconsin
Brown Equipment Corp.	Nevada
Carter Company, Inc.	Hawaii
CenturyTel of Colorado, Inc.	Colorado
CenturyTel of Forestville, Inc.	Wisconsin

¹ Includes interests in limited liability companies; does not include interests of less than 10%; does not include holdings of partnership interests (or, in certain limited instances, holdings of corporations that act as general partners and are owned by partnerships), which are set forth in a separate listing.

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Subsidiary

**State or
Jurisdiction of
Incorporation**

CenturyTel of Larsen-Readfield, Inc.	Wisconsin
CenturyTel of Monroe County, Inc.	Wisconsin
CenturyTel of Northern Wisconsin, Inc.	Wisconsin
CenturyTel of Northwest Wisconsin, Inc.	Wisconsin
CenturyTel of the Southwest, Inc.	New Mexico
CenturyTel/UTI, Inc.	Wisconsin
Honomach PR, Inc.	Puerto Rico
Universal Contracting Corp.	Wisconsin
Universal Manufacturing Corp.	Wisconsin
Universal Telephone Long Distance, Inc.	Wisconsin
CenturyTel Investments of Texas, Inc.	Delaware
CenturyTel of the Northwest, Inc.	Washington
Cascade Autovon Company	Washington
CenturyTel of Eagle, Inc.	Colorado
CenturyTel of Eastern Oregon, Inc.	Oregon
CenturyTel Entertainment, Inc.	Washington
CenturyTel of the Gem State, Inc. (96%)	Idaho
CenturyTel of Inter Island, Inc.	Washington
CenturyTel of the Midwest-Kendall, Inc.	Wisconsin
CenturyTel of the Midwest-Wisconsin, Inc.	Wisconsin
CenturyTel of Minnesota, Inc.	Minnesota
CenturyTel of Montana, Inc. (99%)	Oregon
CenturyTel of Oregon, Inc.	Oregon
CenturyTel of Paradise, Inc.	Washington
CenturyTel of Cowiche, Inc.	Washington
CenturyTel of Postville, Inc.	Iowa
CenturyTel Telecom Service, Inc.	Washington
CenturyTel Telephone Utilities, Inc.	Washington
CenturyTel TeleVideo, Inc.	Wisconsin
CenturyTel of Upper Michigan, Inc.	Michigan
CenturyTel of Washington, Inc.	Washington
CenturyTel/WORLDVOX, Inc.	Oregon
CenturyTel of Wyoming, Inc.	Wyoming
Eagle Valley Communications Corporation	Colorado
International Communications Holdings, Inc.	Delaware

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<u>Subsidiary</u>	<u>State or Jurisdiction of Incorporation</u>
MVI Corp.	Oregon
Pacific Telecom, Inc. (Shell)	Oregon
Pacific Telecom Cellular of Alaska RSA #1, Inc.	Alaska
PTI Broadcasting, Inc.	Oregon
PTI Communications of Ketchikan, Inc.	Alaska
PTI Communications of Minnesota, Inc.	Minnesota
PTI Transponders, Inc.	Oregon
Western Services, Inc.	Wyoming
CenturyTel of Pecoco, Inc.	Wisconsin
CenturyTel/Cable Layers, Inc.	Wisconsin
CenturyTel of Fairwater-Brandon-Alto, Inc.	Wisconsin
CenturyTel of Southern Wisconsin, Inc.	Wisconsin
CenturyTel/Teleview of Wisconsin, Inc.	Wisconsin
CenturyTel of Idaho, Inc.	Delaware
CenturyTel Interactive Company	Louisiana
CenturyTel International, Inc.	Louisiana
CenturyTel Internet Services, LLC	Louisiana
CenturyTel Investments, LLC	Louisiana
CenturyTel Long Distance, Inc.	Louisiana
CenturyTel of Michigan, Inc.	Michigan
CenturyTel Michigan Network, LLC	Louisiana
CenturyTel Midwest - Michigan, Inc.	Michigan
CenturyTel Mobile Communications, Inc.	Louisiana
CenturyTel of Mountain Home, Inc.	Arkansas
CenturyTel of North Louisiana, LLC	Louisiana
CenturyTel of North Mississippi, Inc.	Mississippi
CenturyTel of Northern Michigan, Inc.	Michigan
CenturyTel of Northwest Louisiana, Inc.	Louisiana
CenturyTel of Odon, Inc.	Indiana
CenturyTel of Ohio, Inc.	Ohio
CenturyTel of Ooltewah-Collegedale, Inc.	Tennessee
CenturyTel Personal Access Network, Inc.	Louisiana
Wireless 2000, Inc. (20%)	Louisiana
CenturyTel of Port Aransas, Inc.	Texas
CenturyTel of Redfield, Inc.	Arkansas

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<u>Subsidiary</u>	<u>State or Jurisdiction of Incorporation</u>
CenturyTel of Ringgold, LLC	Louisiana
CenturyTel/Ringgold IC & C, LLC	Louisiana
CenturyTel SM Telecorp, Inc.	Texas
CenturyTel Telecommunications, Inc.	Texas
CenturyTel/Area Long Lines, Inc.	Wisconsin
SM Telecom, Inc.	Texas
CenturyTel/SM, Inc.	Texas
CenturyTel of San Marcos, Inc.	Texas
CenturyTel San Marcos Investments, LLC	Delaware
Telecor Cellular, Inc.	Louisiana
CenturyTel Security Systems, Inc.	Louisiana
CenturyTel Security Systems Holding Company, LLC	Louisiana
CenturyTel Security Systems of Arkansas, LLC	Louisiana
CenturyTel Security Systems of Colorado, L.L.C.	Louisiana
CenturyTel Security Systems of Louisiana, L.L.C.	Louisiana
CenturyTel Security Systems of Mississippi, L.L.C.	Louisiana
CenturyTel Security Systems of Montana, L.L.C.	Louisiana
CenturyTel Security Systems of Ohio, L.L.C.	Louisiana
CenturyTel Security Systems of Oregon, L.L.C.	Louisiana
CenturyTel Security Systems of Washington, L.L.C.	Louisiana
CenturyTel Security Systems of Wisconsin, L.L.C.	Louisiana
Lone Star Security Systems, LLC	Louisiana
Texas-CenturyTel Security Systems, LLC	Louisiana
CenturyTel Service Group, LLC	Louisiana
CenturyTel Solutions, LLC	Louisiana
CenturyTel of South Arkansas, Inc.	Arkansas
CenturyTel of Southeast Louisiana, Inc.	Louisiana
CenturyTel of Southwest Louisiana, LLC	Louisiana
CenturyTel Supply Group, Inc.	Louisiana
CenturyTel/Tele-Max, Inc.	Texas
CenturyTel/Remote Access, Inc.	Louisiana
CenturyTel of Lake Dallas, Inc.	Texas
CenturyTel Wireless, Inc.	Louisiana
Century Cellunet of Alexandria, Inc.	Louisiana
Century Cellunet B-Side Development Corp.	Louisiana

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<u>Subsidiary</u>	<u>State or Jurisdiction of Incorporation</u>
Century Cellunet International, Inc.	Louisiana
Cellunet of India Limited	Mauritius
Century Cellunet of Louisiana, Inc.	Louisiana
Century Cellunet of Michigan, Inc.	Louisiana
Century Cellunet of Michigan RSAs, Inc.	Louisiana
Century Cellunet of Michigan RSA #4, Inc.	Louisiana
Century Cellunet of Mississippi RSA #2, Inc.	Mississippi
Century Cellunet of Mississippi RSA #7, Inc.	Mississippi
Century Cellunet of North Arkansas, Inc.	Louisiana
Century Cellunet of Saginaw, Inc.	Louisiana
Century Cellunet of South Arkansas, Inc.	Louisiana
Century Cellunet of Southern Michigan, Inc.	Delaware
Saginaw Bay Cellular Company	Michigan
Century Cellunet of Texarkana, Inc.	Louisiana
CenturyTel Wireless of Texarkana, LLC	Louisiana
CenturyTel Paging, Inc.	Louisiana
CenturyTel Telelink, Inc.	Louisiana
CenturyTel Wireless Louisiana, Inc.	Louisiana
Celutel, Inc.	Delaware
Brownsville Cellular Telephone Co., Inc.	Delaware
Celutel of Biloxi, Inc. (96.45%)	Delaware
Jackson Cellular Telephone Co., Inc. (90.22%)	Delaware
The McAllen Cellular Telephone Co., Inc.	Nevada
Pascagoula Cellular Services, Inc.	Mississippi
Pacific Telecom Cellular, Inc.	Wisconsin
CenturyTel Wireless of Wisconsin RSA #8, LLC	Delaware
Eau Claire Cellular, Inc.	Colorado
North-West Cellular of Eau Claire, Inc.	Wisconsin
Pacific Telecom Cellular of Idaho, Inc.	Idaho
Pacific Telecom Cellular of I-5 Mobilnet, Inc.	Washington
Pacific Telecom Cellular of Illinois, Inc.	Illinois
Pacific Telecom Cellular of Michigan, Inc.	Michigan
Pacific Telecom Cellular of Michigan RSA #1, Inc.	Michigan
Pacific Telecom Cellular of Michigan RSA #2, Inc.	Michigan
Pacific Telecom Cellular of Minnesota, Inc.	Minnesota

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<u>Subsidiary</u>	<u>State or Jurisdiction of Incorporation</u>
Pacific Telecom Cellular of Montana, Inc.	Montana
Pacific Telecom Cellular of Oregon, Inc.	Oregon
Pacific Telecom Cellular of South Dakota, Inc.	South Dakota
Pacific Telecom Cellular of Washington, Inc.	Washington
UC/PTC of Wisconsin, LLC (85%) ²	Wisconsin
CenturyTel Wireless of Wisconsin RSA #1, LLC	Delaware
CenturyTel Wireless of Wisconsin RSA #2, LLC	Delaware
CenturyTel Wireless of Wisconsin RSA #3, LLC	Delaware
CenturyTel Wireless of Wisconsin RSA #6, LLC	Delaware
CenturyTel Wireless of Appleton-Oshkosh-Neenah MSA, LLC	Delaware
Universal Cellular, Inc. ³	Wisconsin
Century Cellunet of Pine Bluff, LLC	Arkansas
CenturyTel Wireless of La Crosse, LLC	Delaware
CenturyTel Wireless of Wisconsin RSA #10, LLC	Delaware
Universal Cellular for New Mexico RSA #4, Inc.	New Mexico
Universal Cellular for Wisconsin RSA #8.1, Inc.	Wisconsin
CenturyTel Wireless of North Louisiana, LLC	Louisiana
CenturyTel Wireless of Shreveport, LLC	Louisiana
Pacific Telecom Cellular of Alaska RSA #1, Inc.	Alaska
CenturyTel of Wisconsin, LLC	Louisiana
Hillsboro Telephone Company, Inc. (20%)	Wisconsin
La Crosse Telephone Corporation	Wisconsin
Spectra Communications Group, LLC (56.9%)	Delaware
Telephone USA of Wisconsin, LLC (89%)	Delaware

² The remaining 15% is held by Universal Cellular, Inc.

³ Universal Cellular, Inc. also owns 15% of UC/PTC of Wisconsin, LLC.